

Rule 32: Recognize Good Performance

Chart the ratio of positive to negative input/feedback over the next four weeks. Strive for a minimum ratio of 5 positives to 1 corrective coaching feedback.

Name	Positive	Corrective

At the end of each week notice the ratios. Who have you provided positive feedback to? How often? Who have you failed to give input to? Why? Where do you need to adjust the ratio? What are the results when you achieve a 5 to 1 ratio?

